

A white rectangular section with a thin black border, set against a background of blue horizontal stripes. On the left, the "workforce SOLUTIONS" logo is displayed. To its right is a portrait photo of George Havakis, a middle-aged man with a beard, wearing a light-colored shirt and tie. To the right of the photo, his name "George Havakis" and title "Managing Director" are listed in bold black text. Below this, several bullet points describe his professional experience:

- 20 years in private sector
- 12 ½ years in public sector
- Chairman of SIBA Victoria (*Spatial Industries Business Association*) and holds a position on the national board
- Founding member of SSSI (Surveying and Spatial Sciences Institute).
- Member of LandXML.org industry consortium
- Executive Officer of the A-Spec consortium

At the bottom, there are four logos: SIBA (with a globe icon), SSSI (with a globe icon), LAND XML.org (with a blue square), and a fourth, unlabeled blue square.

Workforce Solutions

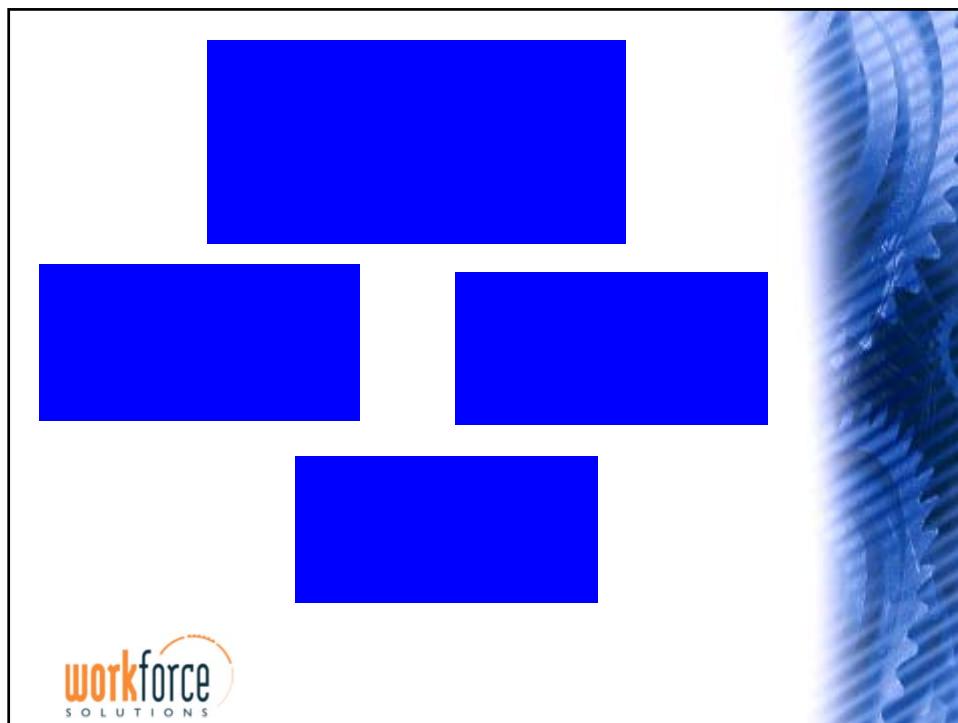
Vendor Independent Geospatial Consultants

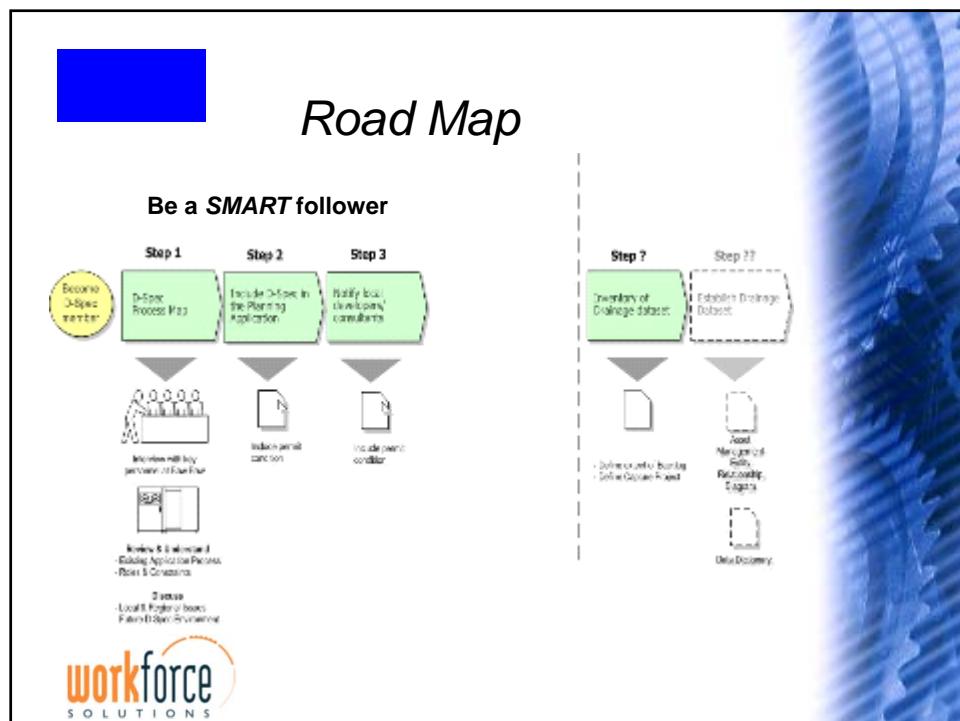
- Strategic Advice
- GIS Project Management
- Standard and Specification Development
- Identification of User Requirements
- Cost Benefit Analysis
- GIS Tender Preparation, Evaluation and Recommendations
- Geospatial Data Capture
- Recruitment and Payroll Services

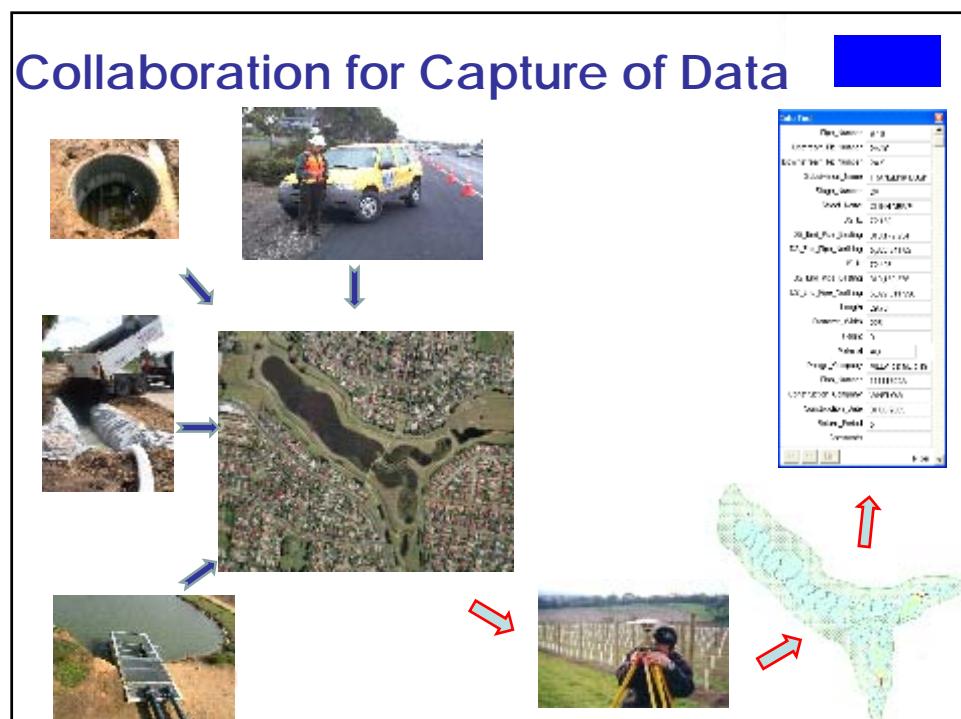
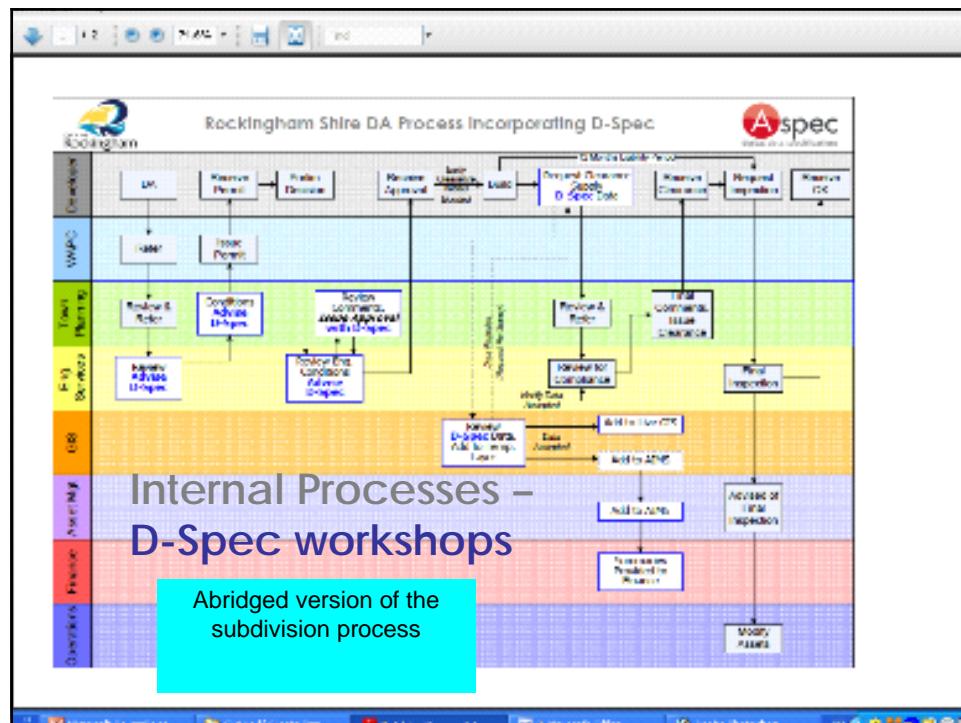


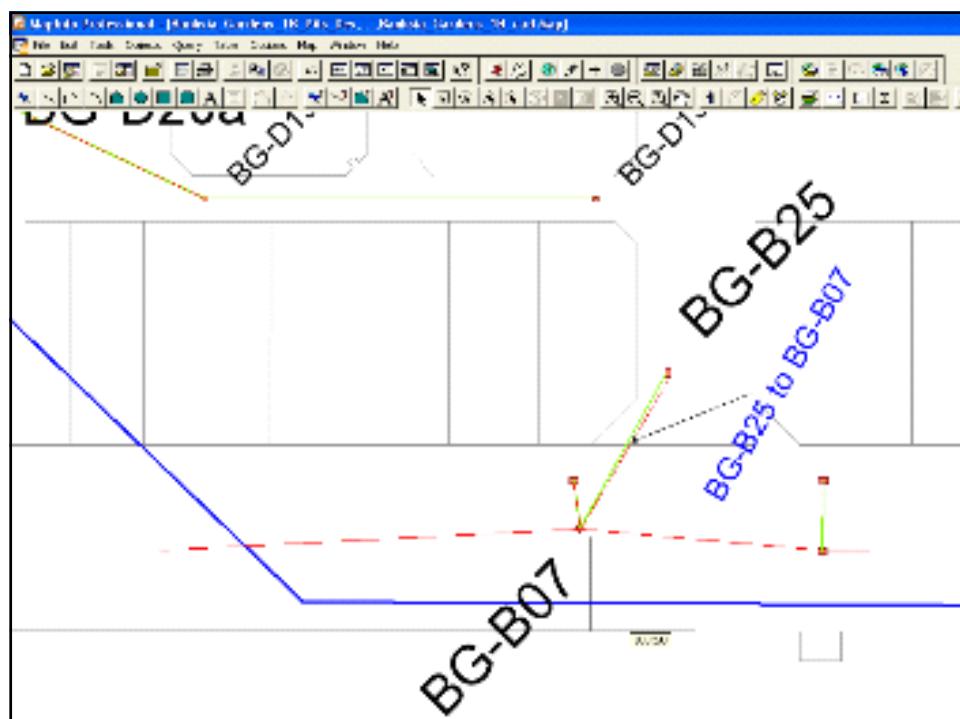
Facing the Challenges - Building the Capacity

Low cost SDI
&
Best Practice Application









Benefits

- Emphasis is on attributed data rather than traditional as-built drawings
 - High level of compatibility with modern surveying equipment and techniques
 - In line with the move toward the new ePlan standard across Australia (*LandXML*)
 - Enables full electronic data validation



Additional Industry “Buy in”

- Asset Management vendors
- GIS vendors
- Software developers
- Maintenance contractors
- Service providers
- Consultants
- Industry Associations

All involved in developing value added services



The screenshot shows a website layout with a red header bar. On the left, there's a sidebar with links: home, participants, news, consultant register, and contact us. Below these is a blue rectangular area labeled "Consortia Member Only". The main content area has a white background. At the top right of the main area is a link to "Participating Councils". In the center, there's a section titled "Registered Consultants" with a list of company names. The list includes: > 35 Degrees South, > Adrian Gordon Consulting, > Agipoint Pty Ltd, > Bartoli Wellington Pty Ltd, > Baulder Johnson Pty Ltd, > Baxx Engineering Pty Ltd, > Bease Pitt Dixon, > Brown Consulting (Vic) Pty Ltd, > Cardno ESP, > China Smith & Associates, > Coopers Consulting, > Cowell & Wedley, > David Curran Consulting Pty Ltd, > DCE Dalton Consulting Engineers, > Dennis Price and Miller, > Design Link, > Earth Tech Engineering Pty Ltd, > Fortunato Group, > Geocomp-Sunter Pty Ltd, > Grogan Richards Pty Ltd, > Hanley Survey Group, > Hawker Moes Surveyors, > Head & Humphreys, > Hyder Consulting, > John Kinnear & Associates, > Kellogg, Brown & Root, > KPMG Spatial, > Landcourt & Rohrbach Pty Ltd, > Langan Baldwin, > Minter & Nolton, > Milar & Hartigan, > MuR Survey, > MWH, > Nielsen, Noel & Holmes Engineers, > Opus International, > Parry Fraser & Jones Pty Ltd, > Parsons Brinckerhoff.



Key Lessons learned

Balance the risk

CO-ORDINATION

CO-OPERATION

COLLABORATION



Or does that mean...

PRODDING

CAJOLING

SEDUCING



Key Lessons learned

- Solve actual business problems
- **Communicate early and often**
- Accept that progress will be incremental -Be patient
- **One size does not fit all**
- Enforcement – tie in with local planning & engineering requirements



THANK YOU

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