	Result	Budget	Result	Notes	
	2010 €	2011 €	2011 €		
REGULAR INCOME					
Subscriptions					
Member associations	283.051	290.000	292.657		
Affiliate members	20.203	22.000	24.523		
Corporate members Academic members	88.874 18.674	92.000 19.000	92.091 18.312		
Less bad debts	20.540	15.000	25.752	1	
2000 544 40540	390.262	408.000	401.831	•	
Financial income	6.259	3.000	7.274	2	
Less banking costs	205	250	875		
Adevertising income	-	-	501		
Events - fees charged for services	_	40.000	61.700	3	
Events lees sharged for services		40.000	01.700	Ü	
Total regular income	396.316	450.750	470.431		
REGULAR EXPENDITURE					
Administration					
Office costs	179.430	165.500	164.317	4	The office provides
Outsourced office costs	32.704	33.000	31.148	5	Member services
	212.134	198.500	<u>195.465</u>		Commission services Communication
Marketing and publications	35.642	15.000	11.804	6	Event management
Council and executive management	208.746	192.000	162.388	7	The Council provides
Country and excounte management	200.140	102.000	102.000	•	Promotion of the profe
Commission support					Executive management
Regular grants	24.842	30.000	30.060		Member support
Regular grants - Young Surveyors Network	2.497	3.000	3.009		Event development
	27.339	33.000	33.069		
Total regular expenditure	483.861	438.500	402.726		
Surplus/deficit of regular income					
over regular expenditure	-87.545	12.250	67.705		
••••••• • ••••••••••••					
PROJECTS					
Fronts for de marched by FIO					
Events - funds received by FIG	05 500	00.000	00.700		
Congress/Working Week Regional Conference	85.599	20.000	29.720		
Other events and projects	14.096	-	-	8	
Carlor Cromo and projecto	99.695	20.000	29.720	Ü	
			<u>_</u>		
Development spend					
Task Force support	7.986	12.000	8.018	9	
IT and web - developmental activity	-	10.000	5.000	10	
Support for poor Member Associations	-	2.000	100		
Specific grants for commissions	10.602	5.000	4.287		
	18.588	29.000	17.405		
RESULT					
Overall surplus/deficit in the year - normal activities	-6.438	3.250	80.020		
Exceptional items					
Travel costs re ash cloud	4.325				
_					
Reserves	383.032		463.052	44	
Events reserve	202.000		25.000	11	
General reserve General reserve as a % of regular annual expenditure	383.032 <i>79%</i>		438.052 109%	12	
General reserve as a 70 or regular annual experiulture	13/0		103/0	12	

Notes

- 1 This reflects a number of expulsions and resignations during the year
- 2 Some changes of investment accounts improved the actual 2011 position above budget
 3 Categories of reporting and their position in the reporting sheet were amended at the 2011 GA. Wherever possible, the 2010 result has been restated
- 4 Office costs includes salaries, postage/mail, telecomms, copying, office supplies and equipment, and miscellaneous
- Salary costs were reduced in 2011 following a restructuring of the office at the end of 2010 5 Outsourced office costs includes auditing, accounting and IT costs
- 6 Marketing and publications includes printing, promotions, Annual Review
- A large number of publications were produced in 2010, the final year of commission and council terms
 7 Council and executive management includes costs of the Council and the Director, all travels funded by FIG, and all meeting costs
- Travel costs were very carefully controlled in 2011, and meeting costs were reduced as there was only one face to face council meeting in the year 8 Net income in 2010 was from reviews and reports for UN HABITAT; support to commissions from external sources; surplus from event organising
- 9 All requests from Task Forces and Networks were met
- 10 Because of work loads in the Office, some planned work was deferred until 2012
 11 This reserve has been introduced because of the additional risks, including cash flow, for FIG in taking greater management control of events,
- particularly in the current financial climate

 12 Note that this percentage does not match that in the budget sheets, because the reserve in the budget sheets is divided by the average of annual expenditure over a 4-year period